

# **THE LORAIN COUNTY CONVENTION FACILITIES AUTHORITY MINUTES**

**Wednesday, April 20, 2022 – 6:00 p.m.**

The tape of this meeting is on file in the Lorain County Convention & Visitors Bureau  
located at 226 Middle Avenue, Room #532, Elyria 44035

**Present:** Neil Lynch; Ronald Billings; Garry Gibbs; Martin Heberling; Mary Siwierka; Vassie Scott; LePreece Thomas; Deena Williams; Kreig Brusnahan

**Absent:** Patrick Hastings; David Larson

**Legal Counsel:** Greg Peltz

**Guests:** Michael Cox; Dennis Pavan

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## **ROLL CALL & PLEDGE OF ALLEGIANCE**

Garry Gibbs called the meeting to order at 6:04 p.m. noting that a quorum was present. The Pledge of Allegiance was recited. Garry Gibbs welcomed everyone to the fourth Lorain County Convention Facilities Authority meeting. Roll call was taken.

## **APPROVAL OF PREVIOUS MINUTES**

Previous meeting minutes were read and reviewed. Mr. Brusnahan cited a correction in the previous minutes (3/30/2022) on page 2; paragraph 2; first sentence. The correction is as follows: "Mr. Gibbs invited a motion for the LCCFA board members, prosecuting attorney, and guest Commissioner to go into Executive Session to discuss the potential *purchase or sale* of public property". The correction was seconded by Ms. Siwierka. No other corrections were made to the previous minutes. The motion was made to **approve the minutes as amended** by Mr. Brusnahan. Ms. Siwierka seconded the motion. The motion **passed** unanimously.

## **OLD BUSINESS**

None

## **NEW BUSINESS**

Mr. Gibbs introduced our guests, Mr. Michael Cox and Mr. Dennis Pavan. Mr. Pavan is the President/Owner of BFL Marketing Communications, Inc. and very involved in conferences and conventions in the local area. Mr. Cox, Executive Vice President of Fern Exposition Services, LLC, was invited to offer his expertise, from a supplier and influencer aspect, on creating an environment for a particular conference/convention center venue. He went into great detail on the roll an event supplier can play when it comes to tradeshow and convention facilities. Mr. Cox also described various event types, venue revenue sources, venue features, conditions and local comparisons. He then concluded on how beneficial it might be for the LCCFA board to also visit the Events in America ([www.eventsinamerica.com](http://www.eventsinamerica.com)) website for more information.

Mr. Garry Gibbs asked legal counsel, Mr. Greg Peltz, to introduce a resolution to the Lorain County Convention Facility Authority board that would identify the Midway Mall area as a potential site for a tier 4 level Convention Center facility as per the Lorain County Commissioners.

Mr. Brusnahan asked a question in regard to the property details and moved to go into Executive Session to discuss potential purchase or sale of real property. Mr. Heberling seconded the motion. The motion **passed** unanimously. Roll call was taken. The Authority went into Executive Session at 7:27p.m. Authority Members reconvened out of Executive Session at 7:46 p.m. Mr. Gibbs asked if there are any further questions in regards to the resolution. No further questions were offered. Mr. Brusnahan moved to approve resolution 22-001 as written. Mr. Heberling seconded the motion. By roll call, the motion **passed** unanimously.

## **CALL FOR OTHER NEW BUSINESS**

None.

No action was taken on discussion of topics only that next meeting will be held on Thursday, June 30, 2022, at Transportation Center, 40 East Avenue, Elyria at 6:00 p.m.

**ADJOURNMENT**

Mr. Gibbs moved to adjourn. Mr. Heberling seconded the motion. The motion **passed** unanimously. The meeting adjourned at 7:47 p.m.

Submitted by: LePreece Thomas, Secretary